United Arab Emirates Jobs Expertini®

Property Consultant – Chinese / Russian / German / Spanish Speakers | PSI Real Estate Dubai

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Company: PSI Real Estate

Location: dubai

Category: other-general

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Property Shop Investment (PSI) established in 2007, is the No. 1 and the largest private effective Real Estate Company in Abu Dhabi & Dubai. Our dedication to a sustainable and dynamic performance led to creation of prominent brand recognition in the UAE Real Estate Market through the past decade of our outstanding performance. Aiming for the highest achievements in our industry, we are known as a platinum Real Estate Company with the market esteemed developers in Abu Dhabi & Dubai.

Property Shop Investment is a real estate company that guides regional and international buyers toward making the most effective property investment decisions. Our sales team includes several market specialists with diversified properties across Dubai. We are looking for professional self driven individuals to be part of our team.

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Job description:

- Facilitate and enable clients to purchase directly from the developer
- Actively source new clients through marketing and advertising initiatives
- Set appointments to meet with clients and show them prospective properties
- Guide clients through properties of interest and emphasize the features and benefits
- Be knowledgeable of prices and values in the current housing market

- Answer any questions clients might have regarding the property, neighborhood, etc.
- Advertise and promote local properties for sale
- Match customer preferences and budget requirements with a suitable property
- Research and explore local neighborhoods to ascertain various surroundings
- Inspect properties for damages and seek out contractors / snagging teams to resolve maintenance issues
- Prepare and process required documentation including contracts, deeds, etc.
- Stay on top of deadlines and deliveries
- Support and confidently lead clients through the entire real estate process
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