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Property Consultant Jobs In Dubai | Awtad Real Estate

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Company: Awtad Real Estate Location: dubai Category: other-general

Property Consultant Jobs In Dubai | Awtad Real Estate

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Apply Also Property Consultant Jobs In Dubai | Meraki Group Responsibilities:

Prospecting and identifying potential clients who are interested in buying, selling, or renting properties.

Building and maintaining a client database for future business opportunities.

Determining the market value of properties through market research and analysis.

Advising clients on the appropriate pricing strategy for their properties.

Creating property listings with accurate and appealing descriptions, photographs, and videos.

Advertising listings through various channels, such as online platforms, social media, and local publications.

Meeting with clients to understand their specific real estate needs and preferences.

Providing expert advice on market conditions, property values, and investment opportunities.

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Proficiency in English is a must.

Being bilingual will be a plus. (Fluent English + Russian, French, Hindi, or Chinese) Proven working experience as a Real Estate Broker in Dubai for more than 4 years. A bachelor's degree in a related field such as business, finance, or real estate can be advantageous.

RERA certified.

Proven track record of sales & leasing.

Abilityto work autonomously and sell effectively.

Outstanding people skills with a demonstrable aptitude in negotiation.

Trustworthy and results-driven, target oriented.

Knowledge of CRMs.

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