

# United Arab Emirates Jobs Expertini®

## Property Consultant Jobs In Dubai | MBC Real Estate LLC

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Company: MBC Real Estate LLC

Location: dubai

Category: other-general

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MBC Real Estate LLC – specializing in Buying, Selling, Leasing and Renting properties all across UAE, is looking for a Real Estate Agent with hands-on experience in UAE's Real Estate to join and grow with the team. The candidate has to be Result-oriented, Self-Motivated, and a team player with Quick-thinking and decision-making skills.

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Responsibilities:

Generate new Leads via phone calls, emails and face-to-face interaction. Ability to generate own leads through own contacts through own strong network base. A minimum of 30 connected calls per day is required unless in the case of atleast one fresh meeting for the day.

Identify and evaluate properties that meet clients' criteria, including conducting property viewings and inspections.

To ensure company monthly set targets are met. Respond to new leads in a timely manner, and maintain consistent follow-up to convert them into closer.

Ensuring that the Property Management process is followed in accordance with the company policies & procedures as well as in line with the UAE/RERA rental laws & guidelines.

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Requirements:

1. Work experience in UAE Real Estate industry for minimum 1 year.
2. Off-plan properties expertise
3. Experience in selling luxury properties
4. Negotiation and cross-selling skills
5. Outstanding verbal and written communication skills in English language.
6. Highly independent, can work under pressure and dedicated toward his/her responsibilities. Effective team player.

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