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Location: dubai

Category: other-general

Property Consultant Jobs In Dubai | Toplevel Dubai

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This is a full-time on-site role for a Property Consultant at Toplevel Dubai located in Dubai. We are seeking a highly skilled Senior Property Consultant (Off plan, Resale / Leasing) to join our dynamic team in Dubai. The ideal candidate will have a strong background in real estate finance, investment, and secondary market transactions, along with a proven track record of success.

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Develop networks and cooperate with all stakeholders to ensure a seamless transaction for all parties involved.

Determine clients' needs and financial abilities in order propose solutions that suit them.

Negotiate processes and consult with clients on market conditions, prices, mortgages, legal requirements.

Review purchase and leasing contracts to ensure terms are met.

Remain knowledgeable about real estate markets and best practices.

Provide guidance, advice and assistance to sellers, buyers, landlords, and tenants in marketing, purchasing or leasing properties in Dubai

Create listings for sale and leasing of properties

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Requirement

Strong customer service and communication skills

Ability to consult clients on real estate matters and provide appropriate solutions

Experience in sales, especially in the real estate industry

Knowledge of real estate industry regulations and trends

Degree or diploma in real estate, business, or a related field

Excellent time management and organizational skills

Fluency in multiple languages is a plus

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