

Property Leasing Manager Jobs in Abu Dhabi | Aramex Careers

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Company: Aramex Careers

Location: dubai

Category: other-general

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Description:

Job: To manage the day-to-day sales and leasing activity in the Abu Dhabi office, ensuring monthly and annual targets are achieved consistently through the management of the sales and leasing team members.

Responsibilities:

Day to day management of all Sales/Leasing staff based within the assigned office, ensuring targets are met or exceeded from a personal and team perspective

Full awareness and understanding of local market/dedicated areas

Ensure effective management of the applicant process and enquiries

Provision of valuations as required

Senior negotiator on key offers through to exchange of contracts, liaising closely with buyers, sellers, and other agents in a chain situation

Liaison between buyers/sellers, tenants/landlords

Requirements:

Educated to at least Higher education level

UAE driving license holder and vehicle owner

Demonstrable record in residential property with at the requisite senior level

Negotiation skills

Selling skills

Confident in presentation delivery

People Management

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