United Arab Emirates Jobs Expertini®

Quality Control Manager

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Company: Realiste Location: united arab emirates Category: other-general

Important!Read this first1. Read the vacancy text carefully (there is important information inside).2. Follow the instructions in the Vacancy Text.Looking for experienced Quality control manager that will ensure the highest standards of quality and performance within our first call lineAbout the company: Realiste AI is an innovative leader in the real estate investment sector, currently occupying a unique position globally. Our one-of-a-kind product drives our rapid growth, making us akin to the Google of real estate investments. The Realiste platform facilitates seamless investments in real estate by private and institutional investors across various global cities. Leveraging advanced AI algorithms, it curates and ranks investment opportunities based on factors such as projected ROI, growth forecasts, infrastructure trends, and future market dynamics. Realiste AI offers a wide selection of real estate properties exclusively from institutional sellers including developers, banks, funds, and companies. The company's current focus lies primarily on residential properties, with a strong emphasis on new developments due to their suitability for online transactions. The company was founded in the UAE and is currently expanding into new markets. The platform already has real estate data from over 110 cities worldwide, and this number is set to increase rapidly in the near future!Business ModelRealiste AI's business model centers around organic user engagement and attracting individuals seeking extensive market insights. Upon registering their phone number, users gain complimentary access to our platform, complete with property listings and analytical tools. The dedicated support team assists users in property selection and transaction facilitation. Post-transaction, real estate developers pay an insignificant commission of approximately 5%, generating a significant revenue stream for the

company.Company Principles and Culture Our clients come first. We always prioritize their interests over ours. We only win when our clients win. If our clients lose, we lose too.Our Al provides our clients with an advantage over traditional investment methods. We aim to double our clients' earnings while minimizing risks. During times of market volatility, our clients should act 10 times faster than the rest of the market. Always act in the company's interests, not your personal interests. If you consistently act in the company's interests, you may manage the budget and make decisions on contracts and payments up to 30 times your earnings from the previous month. This keeps the company healthy and benefits everyone.Culture is important. Avoid working with unpleasant people - they won't take responsibility for their words and actions. Always make sure the unit economics are positive. Take into account all costs and unit economics (business, your time for the company, offers for clients). Take action to prevent downtime. Always consider the real cost of inaction from you and your colleagues in the company.We treat everyone equally, regardless of age, religion, orientation, nationality, or political views. Every employee must be a shareholder. Share distribution is based on excellent work, and employees can also buy shares at a special price. More information about shares will be provided belowResponsibilities:Maintaining reporting tables using Excel and Google Sheets, utilizing formulas for calculations. Analysis and review of calls according to specified parameters. Outgoing calls are not included in the list of responsibilities!Requirements:Experience with CRM (preferred).Fluent English languageConditions:Remote work format.Full-time position, 5/2 schedule.Total income from 500\$Join Realiste and help us maintain high-quality standards in our work!To begin the process:1. Click on the following link to access the seller onboarding page: (https://realiste.ai/qconboarding)2. Once on the page, complete the form by providing the required information and details as requested. Ensure that you fill in all the necessary fields accurately.We're excited to hear from you and explore how you can contribute to our ambitious goals.Let's revolutionize the proptech industry together!#RealisteCareers #SalesManager #jobopening

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