

United Arab Emirates Jobs Expertini®

Real Estate Broker

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Company: AX CAPITAL Real Estate

Location: Dubai

Category: healthcare-practitioners-and-technical

Job Title: Secondary Real Estate Agent

Company: AX CAPITAL Real Estate

Location: Dubai, UAE

Are you a results and financially driven real estate professional with a passion for helping clients find their dream homes

Voted Best Quality Brokerage 2023, AX CAPITAL is expanding its team and I am on the lookout for talented Secondary Real Estate Agents to join our highly innovative, professional and client-focused organization.

Key Responsibilities:

Client Engagement:

Assist clients in the buying, selling, and renting of residential properties.

Understand client needs and preferences to provide personalized and tailored real estate solutions.

Customer Service:

Provide clients an excellent service from start to finish.

Go above and beyond for clients to ensure you meet the required needs.

Remain professional to all clients receiving the full AX CAPITAL Experience.

Property Viewings:

Conduct property viewings with clients, showcasing the features and benefits of various properties.

Provide detailed information on market conditions, pricing, and property comparisons.

Documentation and Transactions:

Guide clients through the real estate transaction process, ensuring all necessary documents are completed accurately and efficiently.

Collaborate with the sales team to facilitate smooth and successful property transactions.

Market Analysis:

Stay updated on real estate market trends, pricing, and competitor activities to provide clients with informed advice.

Assist in the development of marketing strategies for listed properties.

Qualifications:

Proven experience as a Real Estate Agent in the Dubai market is preferred.

Familiarity with Dubai's real estate regulations and procedures.

Excellent communication and negotiation skills.

Proactive and results-driven with a strong client-service orientation.

Ability to work collaboratively in a fast-paced, team-oriented environment.

Professionally presented at all times

Why AX Capital Real Estate

Joining AX Capital means being part of a team that values innovation, collaboration, and excellence. We provide a platform for professional growth, a collaborative work culture, all backed by cutting-edge technology and lead generation, utilising the market to its full potential.

If you're ready to take your real estate career to new heights and contribute to the success of AX Capital Real Estate, we invite you to apply. Be part of a company that's reshaping

the real estate experience in Dubai.

Please send CV's to the below contact details:

[HIDDEN TEXT]

WhatsApp +971525916021

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