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Real Estate Broker Jobs In Dubai | Homescaner Real Estate

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Company: Homescaner Real Estate

Location: Dubai

Category: business-and-financial-operations

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Responsibilities

Respond to leads and actively seek out new clients through various channels, including referrals, networking.

Provide exceptional customer service to clients, assisting them in buying, selling, or renting residential or commercial properties.

Conduct property viewings and showcase the features and benefits of each property to potential buyers or tenants.

Conduct market research to stay up-to-date with current real estate trends, property values, and competitive listings in the area.

Negotiate and facilitate real estate transactions, including drafting and reviewing contracts,

coordinating inspections, and ensuring smooth closing processes.

Maintain accurate and up-to-date records of client interactions, properties, and sales transactions.

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Requirement

Can work in a competitive environment.

Trustworthy, Self-motivated, and target-driven, with a passion for achieving sales goals.

Must be a team player with the ability to balance leadership and collaboration.

Capacity to work consistently and independently.

Prominent visibility throughout all property portals.

Professionally groomed and presentable.

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