

United Arab Emirates Jobs Expertini®

Real Estate Broker – Nother Emirates

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Company: Metropolitan Group

Location: united arab emirates

Category: other-general

Are you an experienced Real Estate Agent but lacking quality leads? Are you overloaded with paperwork and listing routine instead of closing deals? Is your commission payment getting constantly delayed? Then think no longer and join Metropolitan Premium Properties, the fastest growing Real Estate Agency in UAE offering full Agent's support.

Duties & Responsibilities: Rigorously prospect for new business by following up with leads in your pipeline to ensure sales growth; Supervise the closing process to provide clients with an efficient and smooth transaction experience; Consistent lead follow-up to grow the sales pipeline; "Always be consulting" by providing your clients with your very best service and your very best advice to nurture client relationships and generate repeat and referral customers; Networking and finding new clients.

Requirements: Proven direct sales experience in the Real Estate Industry; At least 6 months' experience in the Secondary Dubai Real Estate market; Has consistent and successful track record of Off Plan and/or Secondary sales in Dubai; Excellent spoken and written English communication skills. Bilingual / Trilingual communication is advantageous (Persian, Chinese, European languages etc.); Excellent knowledge of the UAE market; UAE driving licence; Job location will be in Ras Al Khaimah. See all Unlimited advertising; Best possible exposure for your Listings; High commission and payroll twice a week consistently; Marketing support; Conveyancing, property management, mortgage advice and business consultancy services available for Metropolitan Premium Properties clients; Listing process, contracts, and paper works are done by our admin team; More earnings on what you are currently getting!!! See all Thank you for your application! Due to the high number of applications, only

shortlisted candidates will be contacted by the recruitment team. Company Principles: We make things happen Data over opinions Client centric approach The sky is the limit Join The Metropolitan Family Explore our exciting career opportunities across different roles. Discover a dynamic career in real estate with the Metropolitan Group - Where Big Dreams Come to Reality! *Full Name *Email *Phone number Upload your CV Browse and choose the files you want to upload from your computer I agree to receive information about offers, deals and services from this website (optional) Sign up for our weekly newsletter for market updates! #J-18808-Ljbffr

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