

Real Estate Consultant

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Company: Banke International Properties

Location: Dubai

Category: healthcare-practitioners-and-technical

Job Title: Property Consultant - Secondary & Commercial Division

Company: Banke International Properties

Location: Dubai, UAE

Responsibilities:

Engage with clients to understand their needs and provide tailored real estate solutions.

List and market secondary residential and commercial properties through various channels.

Conduct property viewings and negotiate sale/lease agreements.

Stay updated on market trends and competitor activities.

Prepare and review legal documents and contracts.

Provide exceptional customer service and meet sales targets.

Requirements:

Proven experience in Dubai's real estate market.

Strong negotiation and communication skills.

Knowledge of local property laws and regulations.

UAE driver's license mandatory.

RERA certification is a plus.

Benefits:

Competitive commission structure

Strong Social Media support

Extensive training and development programs

In-house photographer and videographer

Unlimited listings on major property portals and options to upgrades on listings

Quarterly incentives and promotions

Annual International Trips: As a token of appreciation, our top-performing sales agents and managers enjoy yearly international trips.

Professional and Supportive work environment

Access to a vast network of clients and properties:

Health and wellness benefits

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