

# United Arab Emirates Jobs Expertini®

## Real Estate Sales Manager - Russian Speaking

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Company: AIAlamein International University

Location: dubai

Category: other-general

### Job Description

We are seeking a highly motivated and experienced Real Estate Sales person who is fluent in Russian to join our dynamic team. The ideal candidate will have a passion for real estate, excellent communication skills in both English and Russian, and a proven track record of success in real estate sales.

**Responsibilities**

- Prospect and generate leads through various channels including cold calling, networking, and referrals.
- Conduct market research to identify potential properties and stay updated on market trends.
- Guide clients through the buying and selling process, providing expert advice and negotiating terms on their behalf.
- Coordinate property viewings and accompany clients during visits to potential properties.
- Prepare and present offers, purchase agreements, and other necessary documents.
- Build and maintain strong relationships with clients to ensure repeat business and referrals.
- Collaborate with other real estate professionals, such as mortgage brokers, appraisers, and attorneys, to facilitate smooth transactions.
- Stay informed about real estate laws, regulations, and best practices.

**Requirements**

- Fluent in both English and Russian (written and spoken).
- Minimum of 2 years of experience as a Real Estate Sales Agent.
- Proven track record of achieving sales targets and providing excellent customer service.
- Strong negotiation and interpersonal skills.
- Excellent communication and presentation skills.
- Familiarity with real estate software and CRM systems.
- Valid real estate license in Dubai.

About ANAX Holding

Kingsmen Agency is a 360 marketing and advertising management company based in the UAE. We are one of the best leading marketing management agencies in Dubai with clients & staff worldwide from Dubai to Egypt, Ukraine, Lebanon & UK. Our company provides excellent

digital marketing and social media management services to various industries. We create, plan and manage top-performing digital campaigns for any business to aid growth and help achieve their goals efficiently. We provide our clients with creative content that informs, entertains, and provides value to their audiences. We strive to accelerate business growth for our clients using our mastery of digital technologies.

Job Requirements  
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