

**Real Estate Specialist Jobs in Dubai | Adidas Careers**

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Company: Adidas

Location: , Dubai, United Arab Emirates

Category: business-and-financial-operations

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#### Description:

This function will be accountable for identifying potential sites, assessing their viability, lease negotiation of sites as well as ensuring that financial hurdles are met in the overall development of adidas Group store locations. Manage and process occupancy expenses for adidas retail. Maintain the Lease Management System, document control and reporting.

#### Job Responsibilities:

Identify and evaluate all real estate opportunities through executing strategic portfolio planning, site visits, site selection metrics and criteria, demographic analysis and research to ensure the best locations for the brand are secured

Manage metrics and criteria for which site selection decisions will be made (research analytics, financial performance, revenue prediction models)

Negotiate letters of intent and key lease deal points to the brand's advantage

To present the adidas Group's retail concepts to prospective landlords

#### Job Requirements:

Good IT skills (Word, Outlook, Excel, PowerPoint)

Good numeracy, literacy, verbal and written communication skills

Geographical mobility – able to travel up to 50% of the time

Functional: 4 years retail specific real estate site selection experience, preferably with a major mall-based retailer

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