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Real Estate Specialist Jobs In Dubai | KAYE & CO

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Location: Dubai

Category: business-and-financial-operations

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Our dedicated departments for sales, leasing, investment, complete lease management and interior design shall serve to alleviate any concerns whilst increasing your earnings. Although we specialize in the Burj Khalifa and Downtown area, we deal with properties throughout the city.

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Responsibilities

The Real Estate Broker role is a full-time, on-site position located in Dubai, United Arab Emirates.

As a Real Estate Broker, you will be responsible for advising clients on the best strategies to market and sell their properties or for helping clients find and purchase properties that meet their needs.

You will work closely with clients to understand their unique circumstances and guide them through the buying or selling process.

You will also be responsible for developing and maintaining relationships with clients as well as other real estate professionals.

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Requirement

A Bachelor's degree in Business Administration, Real Estate, Marketing, or related field

Strong communication and negotiation skills

Minimum of 2 years of experience in a similar role

Excellent customer service skills and the ability to build relationships with clients

Strong knowledge of real estate principles and practices in the Dubai market

Capability to network and build relationships with clients and other professionals in the real estate industry

A target-driven and proactive attitude with excellent problem-solving skills

Knowledge of CRM software and MS Office

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