

# United Arab Emirates Jobs Expertini®

## Real Estate Team Lead Jobs In Dubai | Beyond Reality Estate

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Company: Beyond Reality Estate

Location: Dubai

Category: business-and-financial-operations

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The Senior Real Estate Agent will be responsible for helping clients buy, sell, or rent properties.

This role requires excellent communication, negotiation, and problem-solving skills. Only relevant candidates will be reviewed.

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Responsibilities:

Provide guidance and assistance to the sales team.

Assess client's needs and preferences and suggest suitable properties

Stay up to date with the latest real estate market trends, regulations, and best practices

Develop and maintain relationships with clients and other stakeholders

Provide guidance and assistance to clients in every stage of the process, from property inspections to financing and closing deals

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Requirement

High School diploma or equivalent, bachelor's degree

2-3 years experience in the off-plan market

Valid real estate license, required

Proven experience as a Real Estate Agent team leader

Strong communication, negotiation, and interpersonal skills

Ability to work independently and as part of a team

Knowledge of real estate regulations, market trends, and best practices

Ability to use real estate management software and computer applications

Demonstrated ability to meet sales targets and deadlines

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