

United Arab Emirates Jobs Expertini®

Recruiting Associate

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Company: MyGwork

Location: dubai

Category: other-general

An Ideal Candidate Will Have The Following

- 0 to 2 years of relevant industry experience in recruitment, internet/market research, outreach, partnership, business development
- High motivation to exceed personal weekly, monthly, and quarterly commercial targets
- Confidence in making outbound cold calls and various other outreach methods
- Ability to professionally manage resistance and consistently close recruits
- Ability to quickly digest and implement feedback and coaching
- Polished and persuasive verbal and written communication
- Successful track record managing multiple, simultaneous complex tasks and working in team environments
- Full business proficiency in English and Arabic

Career Progression

After achieving specific quantitative and qualitative goals (conversion of recruits, consistent high-quality end-to-end delivery), Recruiting Associates can progress onto a Senior Recruiting Associate role focused on more complex/high demand accounts and mentoring opportunities. Alternatively, Recruiting Associates can apply internally for a Senior Client Solutions Associate role focused on learning client servicing skills with Professional Service Firms (PSF) clients or apply for a Strategic Recruiting role which is related to researching and identifying knowledge gaps in our internal network to then target the recruitment of external experts.

#J-18808-Ljbffr

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