

United Arab Emirates Jobs Expertini®

Recruitment Consultant – IT & Telecommunications Division

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Company: Manpower Professional

Location: , Dubai, United Arab Emirates

Category: management

Recruitment Consultant – IT & Telecommunications Division Manpower is the world leader in innovative workforce solutions, connecting human potential to the ambition of business. Combining global reach with local expertise—4,000 offices in 82 countries— Manpower partners with clients to accelerate their business by providing the people and services that raise the quality, productivity and efficiency of their total workforce. We are currently looking to engage an experienced Recruitment Consultant for our Dubai based IT & Telecommunications division to primarily focus on building new business, implementing short and long-term successful sales strategies as well as account development of existing clients. A key success to this role is to deliver high quality service to clients and professional candidates through the retention and development of business and matching candidates of best fit to client requirements.

- Min 2-3 years experience as Recruitment Consultant in the IT & Telecommunications industry in the UAE
- Excellent client relationship management skills;
- Proven ability in a sales and service environment;
- Demonstrated communication & presentation skills;
- Intermediate MS Excel & Word skills;
- High level of commercial acumen;
- Strong problem-solving and negotiation skills;
- A desire to work in a fast-paced and people-oriented environment

Manpower can offer you:

- An individual incentive plan based on sales results
- A team incentive plan based on team results
- Bi-annual development reviews
- Fantastic internal rewards and recognition program
- An experienced and supportive management team

About The Company Manpower Professional, a division of Manpower Inc., offers comprehensive, expert recruitment services backed by award winning training, assessment and selection and outsourcing. Our extensive resources, world-class client list, and

reputation attract a diverse group of talented candidates, with every level of education, skills and experience. Manpower Professional helps find and retain top people in IT, accounting, banking, finance, engineering, Sales and marketing.

#J-18808-Ljbffr

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