

Regional Revenue Manager Jobs in Dubai | Jumia Group Jobs

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Company: Jumia Group

Location: Dubai

Category: business-and-financial-operations

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Description:

The Revenue Manager will be interacting mostly with C-Levels at Jumia, at holding level, group level and country level. It will definitely be a key success factor for him to engage the senior leadership team into what he identified as the next generation of revenue stream.

Job Responsibilities:

Monitoring all countries' profitability path with a strong focus on gross margin

Controlling voucher budgets

Developing the next generation of revenue streams, focused on providing more services to our sellers and our customers

Assessing the efficiency of all revenue streams

Job Requirements:

3+ years experience in consulting (BCG, Bain, McKinsey), 3+ years experience in ecommerce (Amazon, Alibaba, etc.), 3+ years in top banks

Top 1% Business / Engineering Schools and Universities

Ecommerce driven

Very structured

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