

# United Arab Emirates Jobs Expertini®

## Regional Sales Director - higher education

[Apply Now](#)

Company: Michael Page International (UAE)

Location: Dubai

Category: sales-and-related

About Our Client Our client is a global player in the ed-tech space (primarily catering to universities). This individual will provide strategic leadership in the region and achieving growth and other objectives. They are the fastest growing player in their space and have a unique product in the global ed-tech market. Job Description Your primary responsibilities will be: Market Development Business Growth Sales Management Leadership Customer service The Successful Applicant To be successful for this role you will need the below: Overall professional work experience of 10-15 years Minimum relevant sales experience in ed-tech (tech product desirable) into universities space within the region Extensive experience in the education and technology sectors. Strong influencing and persuasion skills Deep knowledge of sales and marketing strategies. Highly developed leadership and team management abilities. Ability to manage both office and remote staff. High level of computer literacy; sound working knowledge of all relevant software programs. Excellent interpersonal, verbal, written and face-to-face communication skills in English Excellence in organisational management with the ability to coach senior-level staff to manage and develop high-performance teams and develop and implement strategies What's on Offer AED 35-38,000 - gross monthly remuneration Commission plan based on sales target achievements and KPIs Medical, visa coverage of family if needed in UAE

#J-18808-Ljbffr

[Apply Now](#)

## Cross References and Citations:

1. **Regional Sales Director - higher education** [Free-hiringJobs Dubai](#) [Free-hiring](#) ↗
2. **Regional Sales Director - higher education** [Studyjobs Jobs Dubai](#) [Studyjobs](#) ↗
3. **Regional Sales Director - higher education** [Teacherjobsnearme](#) [Jobs Dubai](#) [Teacherjobsnearme](#) ↗
4. **Regional Sales Director - higher education** [HongkongjobsJobs Dubai](#) [Hongkongjobs](#) ↗
5. **Regional Sales Director - higher education** [GuatemalajobsJobs Dubai](#) [Guatemalajobs](#) ↗
6. **Regional Sales Director - higher education** [PolicejobsJobs Dubai](#) [Policejobs](#) ↗
7. **Regional Sales Director - higher education** [DallasjobsJobs Dubai](#) [Dallasjobs](#) ↗
8. **Regional Sales Director - higher education** [CounselorjobsJobs Dubai](#) [Counselorjobs](#) ↗
9. **Regional Sales Director - higher education** [LuxembourgjobsJobs Dubai](#) [Luxembourgjobs](#) ↗
10. **Regional Sales Director - higher education** [TechcompanyjobfinderJobs Dubai](#) [Techcompanyjobfinder](#) ↗
11. **Regional Sales Director - higher education** [Nutritionistjobs](#) [Jobs Dubai](#) [Nutritionistjobs](#) ↗
12. **Regional Sales Director - higher education** [PhpjobsJobs Dubai](#) [Phpjobs](#) ↗
13. **Regional Sales Director - higher education** [DhakajobsJobs Dubai](#) [Dhakajobs](#) ↗
14. **Regional Sales Director - higher education** [HoustonjobsJobs Dubai](#) [Houstonjobs](#) ↗
15. **Regional Sales Director - higher education** [PerujobsJobs Dubai](#) [Perujobs](#) ↗
16. **Regional Sales Director - higher education** [LondonjobscentralJobs Dubai](#) [Londonjobscentral](#) ↗
17. **Regional Sales Director - higher education** [OfficerjobsJobs Dubai](#) [Officerjobs](#) ↗
18. **Regional Sales Director - higher education** [Clerkjobs](#) [Jobs Dubai](#) [Clerkjobs](#) ↗
19. **Regional sales director - higher education** [Jobs Dubai](#) ↗
20. **AMP Version of Regional sales director - higher education** ↗
21. **Regional sales director - higher education** [Dubai Jobs](#) ↗
22. **Regional sales director - higher education** [JobsDubai](#) ↗

23. **Regional sales director - higher education Job Search** ↗

24. **Regional sales director - higher education Search** ↗

25. **Regional sales director - higher education Find Jobs** ↗

Source: <https://ae.expertini.com/jobs/job/regional-sales-director-higher-education-dubai-michael-page-interna-411-126930/>

Generated on: 2024-05-05 by Expertini.Com