

# United Arab Emirates Jobs Expertini®

## Regional Sales Director | Ultra Electronics Group Abu Dhabi

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Company: Ultra Electronics Group

Location: , , United Arab Emirates

Category: sales-and-related

Regional Sales Director | Ultra Electronics Group Abu Dhabi

Defense and Space Manufacturing 5,001-10,000 employees 2,930 on LinkedIn

Ultra Electronics

Forensic Technology, a LeadsOnline company, is the pioneer of automated ballistic identification, and the creator of IBIS (Integrated Ballistic Identification System) technology used in over 80 countries to combat and prevent firearm crime.

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University degree in Management, Sales, or any related field.

10+ years of management with business development and sales in the global market.

Demonstrated experience achieving sales targets.

Proven experience in international sales and management within law enforcement and government agencies.

Excellent communication and presentation skills, both verbally and written in English and Arabic. Any other languages are considered a strong asset.

Customer focused approach; the ability to manage and be responsible for high profile customers.

Great sense of urgency and ability to prioritize complex projects accordingly.

High energy level, results driven and positive attitude.

50-60% travel required.

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