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Regional Sales Manager Jobs in Dubai UAE 2023 | Pandora Careers

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Company: Pandora

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Description:

We are looking for an experienced Sales Manager to take overall responsibility for film and television show production: /

Job Responsibilities:The Regional Sales Manager is responsible for revenue & KPI'S of the Pandora Point of Sales within UAE and the role will be based in Abu Dhabi with frequent travel across all the Emirates.

He/she guarantees an excellent service within the Pandora Point of Sales, ensuring all the proper in-store operations (way of selling, set-up and visual display, product assortment, stock, etc.) in order to offer an exceptional customer experience and guarantee the image of the brand.

He/she maximizes sales targets in the yearly business plan whilst maintaining the Brand DNA.

Responsible for achieving sales and KPI targets for the assigned stores.

Analyse business performance, pursue business opportunities and take prompt corrective action where required.

Coach and lead store managers and store teams, to maximize sales through high standards of operational execution.

Conduct regular store visits, ensuring strong instore presentation, customer service standards and that all relevant brand standards are implemented.**Job Requirements:**3-5 years of

experience in a regional sales role, with a focus on Operation & Development activities.

Broad understanding of all elements of the retail mix from category management, operations, marketing and brand.

Strong analytical skills and attention to details.

Team spirit.

Strong Business Acumen.

Strong interpersonal skills and ability to communicate.#J-18808-Ljbfrr

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