

United Arab Emirates Jobs Expertini®

Regional Sales Manager Lubricants-UAE

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Company: ACHYUTAM INTERNATIONAL PRIVATE LIMITED

Location: , , United Arab Emirates

Category: sales-and-related

Role : Regional Sales Manager Location :UAE / Oman / Kuwait / Saudi Arabia Roles &

Responsibilities:Lead Generation: Coldcall prospects that are generated by trade portals to expand our customer base Distributor Coordination: Maintain strong relationships with existing distributors ensuring their needs are met and exploring opportunities for growth

Customer Acquisition: Meet new customers and generate new direct business in untapped regions focusing on expanding our market presence. Sales Development: Develop sales opportunities by researching and identifying potential accounts. Engage decision makers within targeted accounts to initiate the sales process Action Planning: Prepare and complete action plans implementing production productivity quality and customerservice standards to meet sales goals. Sales Presentations: Set up and deliver compelling sales presentations provide product training and conduct sales actions to new leads and accounts Target Achievement: Meet and exceed sales targets contributing to the companys growth and profitability Data Management: Enter new customer data and update changes to existing accounts in the CRM ensuring accuracy and reliability of information. Interested candidates can apply at

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