

# United Arab Emirates Jobs Expertini®

## Regional Service Sales Manager Jobs in Dubai | Motorola

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Company: Motorola Solutions

Location: dubai

Category: other-general

1- Regional Service Sales Manager

Job: Full Time

Location: Dubai, UAE

**Job Responsibilities:**Develop and implement a comprehensive 'Add On' sales plan for each account within the assigned geography covering the Public Safety Applications portfolio of Motorola Smart Public Safety Solution products and services.

Assemble and coordinate a diverse team of internal & external pre-sales resources to assess customer needs and address their requirements.

Develop strong relationships with key choice makers and influencers within the existing customer base.

Develop Motorola procurement vehicles for multiple solutions to be leveraged across an entire "target" account.**Job Requirements:**Bachelor's Degree with 4+ years of sales/public safety experience OR 8+ years of sales/public safety experienceKnowledge of Public Safety operations a plusSome sales experience and must understand Motorola's full offering of equipment and services.A track record of making or exceeding assigned sales goals.#J-18808-Ljbffr

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