

United Arab Emirates Jobs Expertini®

Registered Nurse

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Company: Ain Al Khaleej Hospital

Location: al ain

Category: other-general

Black & Grey HR is recruiting for a Stainless Steel Manufacturing company in Dubai, UAE. Our client is looking to hire a Sales Executive who will be responsible for setting up the annual sales goals for the company and works towards achieving them.- Conduct market research to identify selling possibilities and evaluate customer needs- Actively seek out new sales opportunities through cold calling, networking and social media- Set up meetings with potential clients and listen to their wishes and concerns- Prepare and deliver appropriate presentations on products and services- Create frequent reviews and reports with sales and financial data- Ensure the availability of stock for sales and demonstrations- Participate on behalf of the company in exhibitions or conferences- Negotiate/close deals and handle complaints or objections- Collaborate with team members to achieve better results- Gather feedback from customers or prospects and share with internal teams

Requirements-
Specialized in the Sales of Metal Industryspecifically stainless steel (pipes, tubes, sheets, coils)- Needs to have 5 yearsexperience in the UAE- Valid UAE Driving License

BenefitsAttractive Salary + Benefits - Specialized in the Sales of Metal Industryspecifically stainless steel (pipes, tubes, sheets, coils) - Needs to have 5 yearsexperience in the UAE - Valid UAE Driving License

#J-18808-Ljbffr

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