

United Arab Emirates Jobs Expertini®

Regulatory Affairs Manager

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Company: Skyports

Location: dubai

Category: other-general

About Skyports Founded in 2018, Skyports is an Advanced Air Mobility company developing and operating landing infrastructure for the electric air taxi revolution, as well as using drones for a variety of business requirements. Our business is comprised of two entities. Skyports Drone Services where we use drone technology to enable businesses to develop their logistics, capture key data, and improve operational efficiency. We are active in the rural deliveries, survey, surveillance and maritime verticals. Skyports Infrastructure where we play a critical role in the Urban Air Mobility ecosystem; designing, building, owning, and operating vertiports that enable eVTOL operators to take off and land in and around cities across the world. We are positioned in a new industry where it has never been a more exciting time to be at the forefront of a modern, high-growth organisation. Why work for Skyports We work on the basis of trust and partnership here at Skyports. As a new and emerging business, we aim to support our team members where we can to make working life as fun, productive and engaging as possible. Joining our team, you can expect to benefit from: A fair market competitive salary The opportunity to receive equity as we grow. Unlimited holiday: we don't put limits on success. Statutory pension contributions The opportunity to work with a business that is trying to make our world a better place to live A strong company culture. Working on the forefront of new technologies Role Description We have an exciting new opportunity for a Regulatory Affairs Manager – Middle East to join our global regulation team, working for our Skyports Infrastructure business. From developing our relationships with national aviation authorities by working closely with our local partners in the regions and securing relevant regulatory permissions for the design and operation of our vertiports, to informing

the burgeoning regulatory framework for electric air taxi infrastructure and supporting our the Europe and Middle East commercial team identify and exploit new opportunities in the Middle East region, this role is as varied as it is interesting. You will Lead Skyports' applications and submissions to the General Civil Aviation Authority and others for design and operation approvals of our vertiports and heliports in Dubai. Develop relationships with and exert influence on regulators to support Skyports' reputation as an industry leader, particularly through the conception of new regulatory solutions. Work closely with our in-country partners and colleagues who represent us locally. Research and develop a thorough understanding of the regulatory environment of target markets within individual jurisdictions in the wider region. Play a leadership role in regulatory, industry standards and trade bodies within the region. Contribute to commercial agreements, and funding and project applications. Advise the business on all regulatory matters – from proposed new aviation rules to standards development – from the Middle East perspective. Produce influential, evidenced-based responses and submissions to government, regulator and standards body consultations, calls for evidence, RFI. Represent Skyports at meetings and events, including delivering presentations. Report to our Chief Regulatory Officer based in the UK and work closely with our EMEA team, largely based in the UK but also in the UAE, who leads our business and run our operations in the region.

Candidate Profile

The ideal person for this position will have the following experiences and attributes:

- Sector** At least 5 years' experience in a regulatory affairs or an operational role, ideally within the aviation / aerospace industry
- Middle East** Experience of working in the Middle East and with work permits and/or visas to do so.
- Desirable** Background or experience in aviation fire safety, aerodrome operations, safety and compliance, and/or emergency planning.
- Motivation** A highly motivated, proactive, self-starter who likes a challenge and has the ingenuity and resilience to find the solutions to overcome them.
- Ownership** Someone who owns and takes responsibility for regulatory projects – from start to finish.
- Leadership and Management** Proven ability to plan, lead and manage complex projects and concurrent work-streams across multiple business functions, many with tight deadlines and competing priorities.
- Communication** Excellent written and oral communication skills to maximise the impact of our documentation, and to build strong networks and relationships.
- Influential** Ability to influence regulators, legislators and policymakers with persuasive arguments and robust evidence to achieve positive outcomes for the business
- Attention to Detail** Ability to influence regulators, legislators and policymakers with persuasive arguments and robust evidence to achieve positive

outcomes for the business Keen attention to detail to ensure our documentation meets all the necessary rules and regulations and is of the highest quality standard. Team Player A strong team player who can work collaboratively with team members internally and externally Safety Embodies a safety-first approach Problem Solver Ability to problem solve on the fly; someone who can ask the questions that have not been asked and can find the answers too. Flexible Embraces opportunities to learn new skills and take on new tasks whenever they arise. Complexity Ability to quickly master complex, technical issues and to translate them where necessary into simple Structured Proficient at creating well-structured word documents and presentations. Committed A strong interest in and commitment to help achieve the successful introduction of advanced air mobility (AAM) solutions into mainstream society. Benefits Unlimited holiday allowance Team lunches Company events and socials Company swag and more!

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