

United Arab Emirates Jobs Expertini®

Reign Estates – Sales Role Jobs In Abu Dhabi | Reign Real Estate LLC

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Company: Reign Real Estate LLC

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: sales-and-related

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About the job

Our vision at Reign is to be recognized as one of the most reputable and reliable realtors in the industry. We strive to provide our clients with a comprehensive one-stop solution for all their real estate needs, offering a wide range of services that cater to their diverse requirements. We take immense pride in our team of experienced professionals, who are dedicated to ensuring that our clients receive exceptional service and personalized attention. With our commitment to excellence, we believe that we can exceed your expectations and build long-lasting relationships based on trust and transparency.

Requirement

Determine clients' needs and financial abilities to propose solutions that suit them

Counselling clients on market conditions, prices, mortgages, legal requirements

Developing a competitive market price by comparing properties and ensuring a fair and honest dealing

Creating lists for real estate sale properties, with information location, features, square footage, etc.

Perform comparative market analysis to estimate properties' value

Display and market real property to potential buyers

Presenting purchase orders and prepare necessary paperwork (contracts, leases, rental, deeds, closing statements etc)

Manage property auctions or exchanges

Maintain and update listings of available properties

Cooperate with appraisers, escrow companies, lenders and home inspectors

Develop networks and cooperate with attorneys, mortgage lenders and contractors

#J-18808-Ljbffr

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