

Relationship Manager | The Heart of Europe Dubai

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Company: The Heart of Europe

Location: Dubai

Category: other-general

Relationship Manager | The Heart of Europe Dubai

The Heart of Europe in Dubai is an ambitious and innovative island destination that represents a fusion of European designs, heritage, and hospitality set in a unique and breathtaking location. The project's primary goals are to create an exceptional lifestyle and vacation experience that encapsulates the very essence of European living and exceeds all expectations.

The Heart of Europe in Dubai is a unique and ambitious island destination that offers a fusion of European designs, heritage, and hospitality in a breathtaking location. The project aims to create a lifestyle and vacation experience that encompasses the very essence of European living and surpasses all expectations. Each of the six islands within The Heart of Europe is inspired by and dedicated to various European destinations, creating an immersive journey through the heart of the continent. This project is dedicated to setting new standards for sustainability and innovation.

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Qualifications

Proven experience as a Relationship Manager or similar role

Excellent communication, interpersonal, and negotiation skills

Ability to build and maintain strong relationships with clients

Experience and knowledge of the hospitality/tourism industry

Ability to conduct market research and competitor analysis, and create strategic plans

Experience in sales or business development

Self-starter and capable of working independently

Bachelor's degree in Business Administration, Marketing, or related field

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