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**Relationship Officer | Mabeaat – Hadaf Al Khaleej Commercial Services L.L.C Dubai**

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Company: Mabeaat - Hadaf Al Khaleej Commercial Services L.L.C

Location: dubai

Category: other-general

Relationship Officer | Mabeaat – Hadaf Al Khaleej Commercial Services L.L.C Dubai

Mabeaat is one of the pioneers direct sales agency specialized in banking and telecommunications sector based in Dubai. It has satellite branch offices in Abu Dhabi, Sharjah & Fujairah and able to conduct sales operations in the U.A.E.

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. Identify potential customers through databases, cold calling, follow up leads and telephone/personal contacts etc.

- To sell Personal finance products to the specified target customers/segments and meet monthly sales targets.
- To contact potential customers and convince them about the bank's product offerings.
- Major accountability for a Relationship Officer is to ensure that business is solicited as per the Shariah guidelines/process.
- Ensuring that the conclusions on all the business sourced on Telesales leads, should be reported to ARM/RM.#J-18808-Ljbffr

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