

# United Arab Emirates Jobs Expertini®

**Relationship Officer | Mabeaat – Hadaf Al Khaleej Commercial Services L.L.C Dubai**

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Company: Mabeaat - Hadaf Al Khaleej Commercial Services L.L.C

Location: Dubai

Category: other-general

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Mabeaat is one of the pioneers direct sales agency specialized in banking and telecommunications sector based in Dubai. It has satellite branch offices in Abu Dhabi, Sharjah & Fujairah and able to conduct sales operations in the U.A.E.

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. Identify potential customers through databases, cold calling, follow up leads and telephone/personal contacts etc.

- To sell Personal finance products to the specified target customers/segments and meet monthly sales targets.
- To contact potential customers and convince them about the bank's product offerings.
- Major accountability for a Relationship Officer is to ensure that business is solicited as per the Shariah guidelines/process.
- Ensuring that the conclusions on all the business sourced on Telesales leads, should be reported to ARM/RM.

#J-18808-Ljbffr

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