

United Arab Emirates Jobs Expertini®

Remote Multilingual B2B Customer Service (English/Russian/Ukrainian) AE

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Company: Kadorf GmbH

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

We're an online B2B platform for wholesale companies, specializing in consumer electronics such as mobile phones, IT/gaming devices, and home appliances.

As a Key Account Manager for Asia, your main focus is to assist members generate qualified B2B leads from our online directory and offline database.

Build and maintain solid business relationships with members

Plan free trials, identify and qualify leads with both new and existing customers

Follow all CRM and database procedures

Arrange and conduct video conference calls with prospects and existing clients

Make outbound calls to companies who could benefit from our services

Meet and exceed targets

Required qualifications

2 years' quota carrying sales or customer service experience.

Fluency in Russian .

Fluency in Ukrainian.Â

Pay/Benefits

Contract type: remote or self employment (freelance).

In addition to the mentioned monthly salary you are entitled to receive a bonus.

You receive comprehensive training on your anticipated entry date.

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Cross References and Citations:

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