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residential sales team leader | Property Shop Investment LLC (PSI) Abu Dhabi

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Company: Property Shop Investment LLC (PSI)

Location: abu dhabi

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Property Shop Investment (PSI) established in 2007, is the No. 1 and the largest private effective Real Estate Company headquartered in Abu Dhabi. Our dedication to a sustainable and dynamic performance led to creation of prominent brand recognition in the UAE Real Estate Market through the past decade of our outstanding performance. Aiming for the highest achievements in our industry, we are known as platinum Real Estate Company with the market esteemed developers in Abu Dhabi & Dubai. We aim to influence major milestones, exceed expectations, and inspire people, by providing a wide range of Real Estate Services, while growing and governing our path towards continuous success, we ensure to deliver a hassle-free Real Estate experience.

This is a full-time on-site role located in Abu Dhabi for a Residential Sales Team Leader with Property Shop Investment. The Residential Sales Team Leader will oversee the sales team and ensure the achievement of sales targets, develop sales strategies and tactics, establish and maintain strong relationships with customers, and generate leads to maximize sales.

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Qualifications

Bachelor's degree in Business Administration, Sales, Marketing, or related field preferred

At least 5 years of experience in the Real Estate sector with a focus on sales

Excellent communication and interpersonal skills

Proven track record of meeting or exceeding sales targets

Strong leadership and management skills

Customer-focused mindset and ability to build and maintain strong relationships with clients

Proficient in Microsoft Office and Sales Management software

Fluent in both English and Arabic

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