

Retail Banking Executive Jobs In Abu Dhabi | Tanfeeth

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Company: Tanfeeth

Location: abu dhabi

Category: other-general

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To build / leverage key business relationships to maximize market share & achieve sales through the personal Finance and cross sell of other products.

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Responsibilities

Achieve Cross selling targets of non-assigned products and services to contribute to the revenues and market presence. Explore new markets and customers within the assigned territory to enhance sales volumes. Create and build customer awareness on new products through mailers, personal visits etc. to prospect business. Manage key accounts to ensure superior service and customer loyalty.

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Requirement

Established in 2011, Tanfeeth is the Gulf Cooperation Council's (GCC) first large-scale Business Service Partner and fully owned subsidiary of Emirates NBD. Tanfeeth is dedicated to supporting the Emirates NBD Group by delivering regional expertise, cost productivity, and excellence in customer service delivery in terms of quality, consistency and efficiency, to the Group's growing customer base.

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