

Retail Sales Executive - Malabar Group

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Company: Talent Pal

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job Code INTLMGD1077 Designation Retail Sales Executive Business Vertical

INTL_Malabar Gold & Diamonds Job Summary

Receive the customer and engage with the customer to understand the customer's requirement.

Introduce various product offering to the customers and facilitate customer buying decision.

Prepare the estimate of the products selected and completing the sales transaction.

Achieve category wise sales target for the allocated section.

Count and maintain the account of stock daily by managing the record of the opening stock and closing stock in the section allocated.

Monitor the stock in the section and ensure adequate stock for sales.

Report the sold sock in the section for reordering to the sales manager for timely stock replenishment.

Monitor the dead stock and liaison with the store manager to minimise the same.

Responsible for proper and attractive display of the products at the appropriate counter following hygienic standards.

Transfer the stock to the locker at the close of the day; maintain safety of jewellery displayed to customers and communicate promptly to the

superiors about any potential theft.

Understand the queries and complaints from the customer and address with right solution.

Provide support to the marketing team for potential customer visits and exhibitions.

Identify potential customers and referring them to the store.

Adhere to cost saving practices undertaken in the store.

Develop and maintain relationship and network with competitors to leverage leading practices & learning to improve store level processes.

Functional Area Retail Sales Location UAE Al Ghurair Centre Mgd LJ;UAE Barsha Mall MGD LJ;UAE Burdubai;UAE Burdubai Al Fahidi 2 State United Arab Emirates Country UNITED ARAB EMIRATES Age 22 Experience 2 to 3 Years Salary Range As per industry standards **(AED)** This job has been sourced from an external job board.

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