

## RSM (Flavors, Emulsifier, stabilizer) Jobs In Dubai | Executive Search Services – Achyuta[...]

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Company: Executive Search Services - Achyutam International

Location: Dubai

Category: architecture-and-engineering

RSM (Flavors, Emulsifier, stabilizer) Jobs In Dubai | Executive Search Services – Achyutam International

### Description

We assist companies in Headhunting right Talent who in turn can add value to their businesses. Using robust selection methodology, we provide a guaranteed placement for a critical hire We specializes in Leadership & Middle Level Hiring Preferred partners for many leading brands globally Our focus area is AFRICAN & Indian markets; Also handle mandates Middle East and Far East Asia Industry specific experts : for Agro, Automobiles, FMCG Food, Trade & Distribution, Cement, Oil and Gas, Textiles, Media, Logistics, Telecom, Construction, Retail, IT, Paints, Printing, etc....

### About the job

Acquire a thorough understanding of customer needs and requirements.

Expand the relationships with existing customers by continuously proposing solutions that meet their objectives

Ensure the correct products and services are delivered to customers in a timely manner

Serve as the link of communication between customers and internal teams

Resolve any issues and problems faced by customers and deal with complaints to maintain trust

Play an integral part in generating new sales.

Identify and research potential clients, Develop and maintain customer relationships ( existing and new customer relationships )

Required

Self-starter with excellent Customer management skills

Result oriented and relationship savvy.

Ability in problem-solving and negotiation

The ability to handle multiple client accounts.

10+ years of Techno Commercial experience in or similar ( Flavor, Stabilizers, Emulsifiers, any intermediary RM for Food, serving large corporate houses dealing in Chocolates, Dairy, Food and Beverages

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