

United Arab Emirates Jobs Expertini®

SAINT LAURENT Assistant Store Director

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Company: Kering

Location: , , United Arab Emirates

Category: other-general

Saint Laurent - Regular DUBAI- United Arab Emirates ABOUT SAINT LAURENT Founded in 1966

Yves Saint Laurent was the first couture house to introduce the concept of luxury prêt-à-porter in a 1966 collection called 'Rive Gauche', synonymous with youth and freedom. This shift represented a first critical step in the modernization of fashion and revolutionized the socio-cultural landscape. In 1999, the luxury goods division of the Kering Group acquired Yves Saint Laurent and, under the creative direction of Anthony Vaccarello since April 2016, continues to position the house at the summit of the luxury universe. Today, Saint Laurent collections include women's and men's ready-to-wear, shoes, handbags, small leather goods, jewelry, scarves, ties and eyewear. **ROLE**The Associate Store Director leads the Department Manager and store sales team to meet and exceed all sales goals and KPI's and responsible for promoting brand engagement to customers, in order to guarantee the quantitative and qualitative goals assigned. He/she represents the Company and acts as representative of the Store Director and thus fulfils all the tasks given by the Headquarters and Store Director. **MISSION** Assist the Store Director in overseeing floor coverage, driving sales, visual merchandising, display, customer service, and operational functions within the store Support the Store Director and lead the Department Managers in achieving targeted quantitative and qualitative goals Attract, develop and retain talents Create and maintain a positive work environment Build a network of people who have an impact on local and international luxury Business in order to promote customer loyalty, especially with Top Clients and VIPs Promote the culture of the brand internally and externally Ensure store atmosphere upholds brand image Ensure that all the processes are in

compliance with legal, safety, internal Requirements, sustainability , HR and stock organizationPROFILEAt least 5 years of experience in a managerial position.Commitment to take part in an innovative project.Significant experience in the sale of luxury goods or retail.High sensitivity to customers experience and loyaltyAdaptability, openness, listening abilities, curiosityProduct and Fashion sensitivityMastering computer skills (Word and Excel)Exceptional customer service and interpersonal skillsSaint Laurent is committed to building a diverse workforce. We believe diversity in all its forms – gender, age, nationality, culture, religious beliefs and sexual orientation – enriches the workplace. It opens up opportunities for people to express their talent, both individually and collectively and it helps foster our ability to adapt to a changing world. As an Equal Opportunity Employer, we welcome and consider applications from all qualified candidates, regardless of their background.

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