

# United Arab Emirates Jobs Expertini®

## SALES ACCOUNT MANAGER (AVAYA, NEC, HUAWEI AND CISCO SOLUTIONS)

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Company: NADIA GLOBAL

Location: Dubai

Category: other-general

Our client, a group of companies with a headcount of 0+ is looking forward to hiring a Sales Account Manager (Avaya, NEC, Huawei and Cisco solution selling). It is a System Integrator company.

Minimum 5 years of UAE experience in selling telecommunications products and services to both individuals and companies, specially **Avaya, NEC, Huawei and Cisco**

Sell VoIP for corporate technology and communications systems.

Build market position by locating, developing, defining, negotiating, and closing business relationships.

Leverage the CRM system to develop prospecting and sales strategy that ensures high activity and effective closing ratios.

Manage a territory using technology, prioritization and time management skills.

Submit pricing and pre-qualification requests reflecting the client's requirements.

Speak and write both Arabic and English.

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