

United Arab Emirates Jobs Expertini®

Sales Account Manager | Supermicro Abu Dhabi

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Company: Supermicro

Location: , Abu Dhabi Emirate, United Arab Emirates

Category: sales-and-related

Sales Account Manager | Supermicro Abu Dhabi

Supermicro (SMCI) is a global leader in high-performance, high-efficiency server technology and innovation is a premier provider of end-to-end green computing solutions for HPC, Data Center, Cloud Computing, Enterprise IT, Hadoop/Big Data and Embedded Systems worldwide.

Supermicro is a Top Tier provider of advanced server, storage, and networking solutions for Data Center, Cloud Computing, Enterprise IT, Hadoop/ Big Data, Hyperscale, HPC and IoT/Embedded customers worldwide. We are the #5 fastest growing company among the Silicon Valley Top 50 technology firms. Our unprecedented global expansion has provided us with the opportunity to offer a large number of new positions to the technology community. We seek talented, passionate, and committed engineers, technologists, and business leaders to join us.

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Bachelor's degree in IT and / or business Administration

Experience in Sales 3-5 years and have the ability to sell and negotiate

A consistently high level of quality of work is required to ensure new business opportunities are maximized.

Have a can-do attitude and be self-motivated with the ability to resolve problems and create solutions

Experience of operating both internally and externally.

Experience of working in a fast paced Sales environment

A consistently high level of quality of work is required to ensure new business opportunities are maximized.

Strong team player

Prior experience selling technology into corporate accounts is a plus

Extremely proactive, highly organized, with proven ability to manage multiple tasks

Professionalism combined with a passion for creativity

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