

United Arab Emirates Jobs Expertini®

Sales Agent - Maple and Rose Real Estate LLC (Powered By Qureos)

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Company: Qureos Inc

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job TitleSales Agent

Company: Maple and Rose Real Estate LLC

Location:Motor City, Dubai [Willing to relocate]

Employment Type: Full-time

SalaryCompetitive commission-based salary

Maple & Rose Real Estate Brokerage are currently looking for sales and leasing agents to join our ever-growing family. You will need to be money hungry, self-motivated and have a proven track record in a sales role.

Job Requirements:

Generating new business using the client database and generating your own leads.

Building strong relationships with Developers, Sellers and Landlords.

Conducting market appraisals/valuations.

Photographing and preparing properties ready for advertising.

Matching clients to specific properties and acting as an investment adviser.

Arranging and conducting viewings.

Negotiating offers between both buyer and seller/tenant/landlord/Developer.

Managing the sale or lease as it proceeds and liaising with all interested parties.

Expert up-to-date knowledge of the rules and regulations surrounding the residential property market within Dubai.

Becoming knowledgeable about your specific area in Dubai and showing off local interests and amenities to prospective buyers/tenants. Generating new business using the client database and generating your own leads.

Building strong relationships with Developers, Sellers and Landlords.

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Benefits:

Commission of up to 60% (uncapped)

Real estate license (RERA)

Visa and medical insurance

30 days holiday per year

Other:

Driving license essential

Any nationality welcome

Languages – English compulsory written and spoken to European standards

Arabic / French / Spanish / Russian speaking is a bonus

Skills:

Results Driven

Self Motivated

Hardworking

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