

## Sales and Business Development Executive

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Company: Al Tamam Kitchen Equipment Inds

Location: abu dhabi

Category: other-general

Sales and Business Development Executive Sales and Business Development Executive

We are looking to hire young and energetic sales executive for a moving/relocation

company. The ideal candidate will have strong communication skills and valid UAE driving

license. They also should be flexible to work in Dubai or Abu Dhabi. Job Types: Full-time,

Fresher Ability to commute/relocate: • Abu Dhabi: Reliably commute or planning to relocate

before starting work (Preferred) Experience: • sales: 1 year (Preferred) Language: • english

(Preferred) License/Certification: • UAE Driving license (Required Disclaimer: Drjobs.ae is only a

platform that connects job seekers and employers. Applicants are advised to conduct

their own independent research into the credentials of the prospective employer. We always

make certain that our clients do not endorse any request for money payments, thus we

advise against sharing any personal or bank-related information with any third party. If you

suspect fraud or malpractice, please contact us via contact us page. Dr.Job is an online

platform that connects employers with skilled job seekers, facilitating the search for job

opportunities and top talent. Established in 2015. Dr.Job has emerged as the Gulf region's

premier job portal, attracting thousands of job seekers every day from different countries

like UAE, Saudi Arabia, Bahrain, Kuwait, Oman, and Qatar. Drjobs asks for your consent to use

your personal data to: perm\_identity perm\_identity Personalised advertising and content,

advertising and content measurement, audience research and services development devices

devices Store and/or access information on a device Some vendors may process your personal

data on the basis of legitimate interest, which you can object to by managing your options

below. Look for a link at the bottom of this page or in our privacy policy where you can

withdraw consent. Data preferences You can choose how your personal data is used. Vendors want your permission to do the following:

- Store and/or access information on a device Advertising presented to you on this service can be based on limited data, such as the website or app you are using, your non-precise location, your device type or which content you are (or have been) interacting with (for example, to limit the number of times an ad is presented to you).
- Create profiles for personalised advertising Information about your activity on this service (such as forms you submit, content you look at) can be stored and combined with other information about you (for example, information from your previous activity on this service and other websites or apps) or similar users. This is then used to build or improve a profile about you (that might include possible interests and personal aspects). Your profile can be used (also later) to present advertising that appears more relevant based on your possible interests by this and other entities.
- Use profiles to select personalised advertising Advertising presented to you on this service can be based on your advertising profiles, which can reflect your activity on this service or other websites or apps (like the forms you submit, content you look at), possible interests and personal aspects.
- Information about your activity on this service (for instance, forms you submit, non-advertising content you look at) can be stored and combined with other information about you (such as your previous activity on this service or other websites or apps) or similar users. This is then used to build or improve a profile about you (which might for example include possible interests and personal aspects). Your profile can be used (also later) to present content that appears more relevant based on your possible interests, such as by adapting the order in which content is shown to you, so that it is even easier for you to find content that matches your interests.
- Use profiles to select personalised content Content presented to you on this service can be based on your content personalisation profiles, which can reflect your activity on this or other services (for instance, the forms you submit, content you look at), possible interests and personal aspects. This can for example be used to adapt the order in which content is shown to you, so that it is even easier for you to find (non-advertising) content that matches your interests.
- Information regarding which advertising is presented to you and how you interact with it can be used to determine how well an advert has worked for you or other users and whether the goals of the advertising were reached. For instance, whether you saw an ad, whether you clicked on it, whether it led you to buy a product or visit a website, etc. This is very helpful to understand the relevance of advertising campaigns.
- Measure content performance Information regarding which content is presented to you and how you interact with

it can be used to determine whether the (non-advertising) content e.g. reached its intended audience and matched your interests. For instance, whether you read an article, watch a video, listen to a podcast or look at a product description, how long you spent on this service and the web pages you visit etc. This is very helpful to understand the relevance of (non-advertising) content that is shown to you. Understand audiences through statistics or combinations of data from different sources Reports can be generated based on the combination of data sets (like user profiles, statistics, market research, analytics data) regarding your interactions and those of other users with advertising or (non-advertising) content to identify common characteristics (for instance, to determine which target audiences are more receptive to an ad campaign or to certain contents). Develop and improve services Information about your activity on this service, such as your interaction with ads or content, can be very helpful to improve products and services and to build new products and services based on user interactions, the type of audience, etc. This specific purpose does not include the development or improvement of user profiles and identifiers. Use limited data to select content Content presented to you on this service can be based on limited data, such as the website or app you are using, your non-precise location, your device type, or which content you are (or have been) interacting with (for example, to limit the number of times a video or an article is presented to you). Ensure security, prevent and detect fraud, and fix errors Your data can be used to monitor for and prevent unusual and possibly fraudulent activity (for example, regarding advertising, ad clicks by bots), and ensure systems and processes work properly and securely. It can also be used to correct any problems you, the publisher or the advertiser may encounter in the delivery of content and ads and in your interaction with them. Deliver and present advertising and content Certain information (like an IP address or device capabilities) is used to ensure the technical compatibility of the content or advertising, and to facilitate the transmission of the content or ad to your device. Match and combine data from other data sources Information about your activity on this service may be matched and combined with other information relating to you and originating from various sources (for instance your activity on a separate online service, your use of a loyalty card in-store, or your answers to a survey), in support of the purposes explained in this notice. In support of the purposes explained in this notice, your device might be considered as likely linked to other devices that belong to you or your household (for instance because you are logged in to the same service on both your phone and your computer, or because you may use the same Internet connection on both devices). Identify devices based on information

transmitted automatically. With your acceptance, your precise location (within a radius of less than 500 metres) may be used in support of the purposes explained in this notice. Vendors can use your data to provide services. Declining a vendor can stop them from using the data you shared. Exponential Interactive, Inc d/b/a VDX.tv Data collected and processed:

Probabilistic identifiers, Users' profiles, Browsing and interaction data, IP addresses, Privacy choices, Device identifiers, Non-precise location data

Data collected and processed: Device characteristics, Probabilistic identifiers, Authentication-derived identifiers, Browsing and interaction data, IP addresses, Privacy choices, Device identifiers, Non-precise location data,

Precise location data

Data collected and processed: Probabilistic identifiers, Browsing and interaction data, IP addresses

Data collected and processed: Device characteristics, IP addresses, Privacy choices, Device identifiers, Non-precise location data, Precise location data

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