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## Sales and Operations Manager Jobs In Dubai | Lennor Metier Consulting

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**MevianResponsibilitiesSales Strategy:** Develop and implement strategies and plans that drive sales growth, recruitment, and revenue generation in the MLM business model.

**Team Leadership:** Lead, mentor, and manage the sales teams, setting clear objectives and ensuring optimal performance.

**Recruitment:** Drive recruitment initiatives, expand the salesforce and ensure the onboarding and training of new members

**Compensation Plans:** Design and implement compensation plans and incentives to motivate and reward salesforce performance.

**Sales Training:** Develop and execute sales training programs to enhance the skills and knowledge of sales representatives.  
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**Requirement**Bachelor's degree in Information Technology, Computer Science, or a related field.

Minimum of 5 years of experience in sales and operations management, preferably in an MLM or direct sales environment.

Proven leadership and team management skills.

Strong knowledge of multilevel marketing business models, sales strategies, and recruitment techniques.

Project management and budget management experience.

Excellent communication and negotiation abilities.

Analytical mindset with attention to detail. Apply Also: Carrefour Careers Announced Jobs Vacancies – A Group of Al Futtaim

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