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Sales Associate

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Company: MAJID AL FUTTAIM Location: dubai Category: other-general

Be The Ultimate Champion of Customer Service Standards in Line with Majid Al Futtaim Guidelines, Understanding Customer Needs And Enabling the Fulfillment of an Exceptional Experience for The Customer. Ensure Customer Concerns Are Addressed Promptly And Professionally and Escalated in A Timely Manner to the Store Manager, When Necessary, Keep the Customer in Mind Through All Interactions. Achieve Set Sales Targets and Use Creative Ways to Exceed the Same, Keeping the Customer In Mind.Contribute To Enhanced Sales Targets with Thorough Product Knowledge, Taking Opportunities to Up Sell and Cross Sell. Ensure Store Standards Are Maintained at All Times, Supporting with Instore Tasks Including but Not Limited to Cleanliness, Tidiness and Replenishment. Comply With All Store Security Policies and Regulations, Minimizing Exposure to Stock Loss. Use Advanced Selling Skills In Order To Better Support the Customer's Needs, Generate High Value Transactions, And Build A Consistent Flow of Repeat CustomRecommend, Select, And Help Locate or Obtain Merchandise Based on Customer Need in Other Majid Al Futtaim Fashion Brands and Stores, If Not Available Instore. Disclaimer: Drjobs.aeis only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search

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