

United Arab Emirates Jobs Expertini®

Sales Associate Jobs In Sharjah | IIQAFGROUP

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Company: IIQAFGROUP

Location: Sharjah

Category: sales-and-related

Sales Associate Jobs In Sharjah | IIQAFGROUP

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Your responsibilities include working closely with customers to determine their needs, answer their questions about our products and recommend the right solutions. You should also be able to promptly resolve customer complaints and ensure maximum client satisfaction.

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Responsibilities

Ensure high levels of customer satisfaction through excellent sales service

Assess customers needs and provide assistance and information on product features

Welcome customers to the store and answer their queries

Follow and achieve the department's sales goals on a monthly, quarterly and yearly basis

"Go the extra mile" to drive sales

Maintain in-stock and presentable condition assigned areas

Actively seek out customers in the store

Remain knowledgeable on products offered and discuss available options

Process POS (point of sale) purchases

Cross-sell products

Handle returns of merchandise

Team up with co-workers to ensure proper customer service

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Requirements

Proven work experience as a Retail Sales associate, Sales representative or similar role

Basic understanding of sales principles and customer service practices

Proficiency in English

Basic Math skills

Working knowledge of customer and market dynamics and requirements

Track record of over-achieving sales quota

Hands-on experience with POS transactions

Familiarity with inventory procedures

Solid communication and interpersonal skills

A friendly and energetic personality with customer service focus

Ability to perform under pressure and address complaints in a timely manner

Availability to work flexible shifts

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