

# United Arab Emirates Jobs Expertini®

**Sales Associate – THAT concept store- Dubai | Majid Al Futtaim Dubai**

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Company: Majid Al Futtaim

Location: dubai

Category: other-general

Sales Associate – THAT concept store- Dubai | Majid Al Futtaim Dubai

Founded in 1992, Majid Al Futtaim is the leading shopping mall, communities, retail and leisure pioneer across the Middle East, Africa and Asia.

Majid Al Futtaim Holding is the leading shopping mall, retail, communities, entertainment developer and operator in the Middle East, North Africa, and Central Asia regions. With over 48,000 people, revenues of over US\$ 11 Billion, and operations in 18 countries. Some of the iconic brands we carry include Mall of the Emirates, Carrefour, All Saints, Lego, City Center, Abercrombie & Fitch, & Vox Cinemas. We believe in making Great Moments for Everyone, Every day.

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## ROLE PROFILE

Be The Ultimate Champion of Customer Service Standards in Line with Majid Al Futtaim Guidelines, Understanding Customer Needs And Enabling the Fulfillment of an Exceptional Experience for The Customer.

Ensure Customer Concerns Are Addressed Promptly And Professionally and Escalated in A Timely Manner to the Store Manager, When Necessary, Keep the Customer in Mind Through All Interactions.

Achieve Set Sales Targets and Use Creative Ways to Exceed the Same, Keeping the Customer In Mind.

Contribute To Enhanced Sales Targets with Thorough Product Knowledge, Taking

Opportunities to Up Sell and Cross Sell.

Ensure Store Standards Are Maintained at All Times, Supporting with Instore Tasks Including but Not Limited to Cleanliness, Tidiness and Replenishment.

Comply With All Store Security Policies and Regulations, Minimizing Exposure to Stock Loss.

Use Advanced Selling Skills In Order To Better Support the Customer's Needs, Generate High Value Transactions, And Build A Consistent Flow of Repeat Custom

Recommend, Select, And Help Locate or Obtain Merchandise Based on Customer Need in Other Majid Al Futtaim Fashion Brands and Stores, If Not Available Instore.

#### REQUIREMENTS

High School Certificate

1-2 Years Industry Experience

Good Communication Skills

Excellent Customer Service

Excellent to Fluent in English#J-18808-Ljbfrr

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