

# United Arab Emirates Jobs Expertini®

**Sales Associate | UAE**

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Company: Lenskart

Location: , Dubai, United Arab Emirates

Category: sales-and-related

## About Lenskart

Lenskart is Asia's biggest eyewear brand. It has its footprints in India, the Middle East, South East Asia and Japan. With its Omni channel offerings, customers can avail of Lenskart products and services from 1400+ Lenskart stores, Lenskart mobile app, Lenskart website, e-commerce marketplaces like Amazon, Flipkart, Nyka etc. and pharmacy shops.

A Sales Associate greets and receive customers, drive sales through engaging , demonstrating right product , share product features and benefits, explain offers , services and close the transactions.

### Key Responsibilities

#### Customer Services

Meet & Greet the customers

Assisting customers throughout the shopping journey

Sharing product features & benefit with the customers

Explaining services , building trust & loyalty

Resolving Customers queries pre & post Sale

Ensure product delivery to the customer on time

Receive feedback from the customer on services & product

#### Inventory Management

Daily quick count of all the PIDs available in the store

Receive bulk shipment , physical count & mark receive in the system on daily basis

Daily replenishment to fill the display gap

Check the bad inventory /damage product & keep it on designated place

Ensure daily handover & receiving product from VRX through HOP app

Highlight inventory mismatch /discrepancy to the Store Manager

Operational Process

Following the VM guidelines

Maintain cleanliness & hygiene in the store

Update all the SOPs file on daily basis

Reconcile daily cash & card sale

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