

United Arab Emirates Jobs Expertini®

Sales Associate - UAE

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Company: Azadea Group

Location: dubai

Category: other-general

Job Description - Sales Associate - UAE (SAL001335)Sales Associate - UAE(Job Number:SAL001335)DescriptionGreet customers, offer assistance and serve them in order to ensure their needs are answered in a timely manner and in compliance with quality and customer service standardsProvide exceptional customer service by performing up-selling, cross-selling, suggesting alternatives and following up on customers' requestsEnsure smooth and efficient receiving process of items/shipments, as well as accurate stock keeping preventing security risks and thefts by performing physical and electronic inventory as required, reporting broken alarms, incidents, suspicious activitiesArrange and replenish on a continuous basis the shop shelves and ensure that the shop floor and shelves are kept clean and tidy at all times in alignment with the brand's image and coordination standardsHandle cash register and transactions with the customers in an effective and accurate manner as requiredSpecific for Fashion: Take accurate measurements for any needed alteration, assign price according to set price list (when applicable) and coordinate needed alterationsSpecific for Multimedia: Up-sell and cross-sell products and services in order to reach hourly and daily sales targetsSpecific for Multimedia: Inform Department Manager of unavailable and nonperforming productsSpecific for Multimedia: Merchandize products under the appropriate sections according to sales trends, date of release, and as per the Department Manager recommendationsQualificationsHigh School DegreeFluency in EnglishProficiency in MS officePlanning and Organizing: level 1Self - Development: level 2Communication Skills: level 2Customer Focus: level 1Initiative: level 2Teamwork: level 2Organization:Pull & BearPrimary Location:United Arab Emirates-UAE, Dubai, Deira City

Center

#J-18808-Ljbffr

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