

Sales Associate

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Company: Azadea Group

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Greet customers, offer assistance and serve them in order to ensure their needs are answered in a timely manner and in compliance with quality and customer service standards

Arrange and replenish on a continuous basis the shop shelves and ensure that the shop floor and shelves are kept clean and tidy at all times in alignment with the brand's image and coordination standards

Provide exceptional customer service by performing up-selling, cross-selling, suggesting alternatives and following up on customers' requests

Specific for Multimedia: Inform Department Manager of unavailable and nonperforming products

Specific for Multimedia: Merchandize products under the appropriate sections according to sales trends, date of release, and as per the Department Manager recommendations

Specific for Multimedia: Up-sell and cross-sell products and services in order to reach hourly and daily sales targets

Ensure smooth and efficient receiving process of items/shipments, as well as accurate stock keeping preventing security risks and thefts by performing physical and electronic inventory as required, reporting broken alarms, incidents, suspicious activities

Handle cash register and transactions with the customers in an effective and accurate manner as required

Specific for Fashion: Take accurate measurements for any needed alterations or repairs according to set price list (when applicable) and coordinate needed alterations

High School Degree

Fluency in English

Proficiency in MS office

Skills Specific for Sports Goods retail: Collective Game, Project oriented, Athlete/ambassador, Enthusiastic, Contributor, Empathic, Entrepreneur and responsible

Specific for Sports Goods retail: Active participation in at least one sporting activity

Planning and Organizing: level 1

Self - Development: level 2

Communication Skills: level 2

Cultural Awareness: level 1

Customer Focus: level 1

Initiative: level 2

Teamwork: level 2

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