

United Arab Emirates Jobs Expertini®

Sales & Business Dev – CyberDefence in Dubai | Thales Careers

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Company: Thales Group

Location: dubai

Category: other-general

Sales & Business Dev – CyberDefence in Dubai | Thales CareersResponsibilities:Identify and develop high value opportunities directly with customers in core and adjacent markets

Build mutually beneficial relationships with partners across the region

Showcase Thales CDS capacity to new and existing customers

Act as capture leader on major opportunities and bidsRequirements:3 – 5 years experience in Sales

Regional Cybersecurity market knowledge

Understanding of the major cybersecurity concepts

Experience in sales, marketing or related field#J-18808-Ljbffr

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