

United Arab Emirates Jobs Expertini®

Sales Consultant

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Company: AB Marina Fitness Gym

Location: dubai

Category: other-general

***URGENT HIRING ***MEMBERSHIP SALES CONSULTANTWE ARE SEEKING DYNAMIC AND RESULT-DRIVEN FEMALES TO JOIN OUR TEAM AS MEMBERSHIP SALES CONSULTANT IMMEDIATELY!Responsibilities:Proactively approach potential members to promote gym memberships and services.Utilize effective sales techniques to convert leads into memberships.Build strong relationships with existing and potential members to enhance customer satisfaction and retention.Participate in promotional events, membership drives.Maintain accurate records of sales activities, memberships, and client interactions.Process membership applications, payments, and cancellations efficiently.Must have pleasing personality and a good team player.Can start immediately.Salary: AED2500 – AED 5000 per month based on experience and skills plus commission 2.5 % on Sales target.Benefits: Company Visa & Transportation to nearest Metro station apart from fixed Salary.SkillsQualifications:Education: Minimum Bachelor'sMinimum 1 year of experience in sales in UAE, preferably in the fitness or health industry.Strong interpersonal skills with the ability to build rapport and trust with diverse clientele.Excellent communication skills, both verbal and written.Results-oriented mindset with a proven track record of meeting or exceeding sales targets.Ability to work independently as well as part of a team in a fast-paced environment.Proficiency in basic computer applications.

#J-18808-Ljbffr

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