

United Arab Emirates Jobs Expertini®

Sales Consultant

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Company: Parisima Talent

Location: Dubai

Category: management

As a Sales Consultant, you will play a crucial role in maximizing the profitability of the company by developing and maintaining strong relationships with clients and partners. Your expertise will be instrumental in identifying customer needs, providing tailored solutions, and ensuring customer satisfaction. This role offers a unique blend of strategic planning, relationship management, and hands-on execution. **Key Responsibilities** Develop and implement key strategic sales priorities in alignment with the company's goals and objectives. Conduct comprehensive analysis to identify potential clients and market opportunities. Provide tailored solutions based on customer needs and requirements. Manage and maintain strong relationships with existing clients and partners. Collaborate closely with internal teams to ensure optimal service delivery. Engage with internal and external stakeholders, providing product feedback and insights. **Qualifications** University degree in Sales, Business, Marketing, or related field. 3-4 years of sales experience in a similar capacity, preferably in the electronic equipment industry. Advanced skills in relationship management and understanding of electronic equipment. Strong analytical, interpersonal, and communication skills. Ability to work in a diverse team environment and meet deadlines.

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