

Sales Consultant Jobs In Dubai | GENESIS EXECUTIVE SEARCH

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Our client is a dynamic and rapidly growing automobile trading company dedicated to providing top-quality vehicles and exceptional customer service. They pride themselves on their commitment to excellence, and are looking for a highly motivated and customer-focused Russian-speaking Automobile Sales Consultant to join their team.

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Responsibilities: Greet and assist customers in a friendly and professional manner.

Build strong relationships with customers to understand their preferences and requirements.

Provide information about available vehicles, including specifications, features, and pricing.

Conduct test drives and answer questions about vehicle performance.

Work closely with the sales team to achieve monthly and quarterly sales targets.

Negotiate prices and finalize sales agreements.

Ensure a smooth and positive customer experience throughout the sales process.

Stay updated on industry trends, new vehicle models, and competitive offerings.

Maintain accurate records of customer interactions and sales transactions. Apply Also

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Requirement

Fluent in Russian and English, both written and spoken. Previous experience in automobile sales or a related field is a plus. Excellent communication and interpersonal skills. Strong customer service orientation. Ability to work independently and as part of a team. Self-motivated

and goal-oriented. Apply Also Carrefour Careers Announced Jobs Vacancies – A Group of Al Futtaim

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