

# United Arab Emirates Jobs Expertini®

## Sales Consultant

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Company: Kaizenae

Location: united arab emirates

Category: other-general

We are seeking a highly skilled and experienced Sales professional to join our team. The successful candidate will have a deep understanding of the Odoo platform, with a proven track record of successfully promoting and selling Odoo solutions for clients. This position will be a blend between a Sales and a Pre sales Responsibilities Prospecting and Lead Generation Consultative Selling Conduct sales presentations and demonstrations Understand client requirements and provide customized Odoo solutions Prepare Clients Scope of Work Prepare proposals, contracts, and pricing agreements Collaborate with Project Managers to ensure seamless onboarding and implementation for clients Provide ongoing support and assistance to clients, resolving any issues or concerns maintain strong relationships with clients Follow up on projects progress and upsell Stay updated with the latest features and updates in Odoo Join Clients Meeting At office and at clients sites Provide regular reports and forecasts to the sales manager Meet or exceed monthly and annual sales target CRM Must Have Proven sales experience in selling Odoo ERP Excellent communication and presentation skill Strong sales and negotiation skills Ability to understand and cater to client's business requirements

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